

Request for Proposal

[PROJECT NAME OR DESCRIPTION]

[DATE]

Issued by:

[COMPANY.Company]

[COMPANY.Company] Representative: [COMPANY.FirstName] [COMPANY.LastName]

[POC NAME]

[POC EMAIL]

[POC PHONE]

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1. Introduction & Background

[COMPANY.Company], a [DESCRIPTION OF BUSINESS], is in need of [DESCRIPTION OF END PRODUCT] and is accepting proposals in response to this Request for Proposal (this “RFP,” or this “Request for Proposal”) in order to find a qualified source to provide [DESCRIPTION OF END PRODUCT]. Our goal with [DESCRIPTION OF END PRODUCT] is to:

1. Goal 1
2. Goal 2
3. Goal 3
4. Goal 4

The objective of this Request for Proposal is to locate a source that will provide the best overall value to [COMPANY.Company]. While price is a significant factor, other criteria will form the basis of our award decision, as more fully described in the Evaluation Factors section of this Request for Proposal below.

2. Submission Guidelines & Requirements

The following submission guidelines & requirements apply to this Request for Proposal:

1. First and foremost, only qualified individuals or firms with prior experience on projects such as this should submit proposals in response to this Request for Proposal.
2. Bidders intent on submitting a proposal should so notify the representative identified on the cover page no later than [SUBMISSION DATE].
3. Bidders must list at least [NUMBER OF PROJECTS] projects that are substantially similar to this project as part of their response, including references for each. Examples of work should be provided as well.
4. A technical proposal must be provided that is not more than [NUMBER OF PAGES FOR TECH PROPOSAL] pages. This technical proposal must provide an overview of the proposed solution as well as resumes of all key personnel performing the work. In addition, the technical proposal should provide a proposed schedule and milestones, as applicable.
5. A price proposal must be provided that is not more than [NUMBER OF PAGES FOR PRICE PROPOSAL] pages. This price proposal should indicate the overall fixed price for the project as well as hourly rates and an estimated total number of hours, should [COMPANY.Company] decide to award a contract on an hourly rate basis.
6. Proposals must be signed by a representative that is authorized to commit bidder's company.
7. If you have a standard set of terms and conditions, please submit them with your proposal. All terms and conditions will be subject to negotiation.
 - a. Proposals must be received prior to [DATE RECEIVED] to be considered.
 - b. Proposals must remain valid for a period of [PERIOD] days.
 - c. [COMPANY.Company] anticipates selecting at least two individuals or firms to have more in-depth discussions with, and will make an award to one of these "down-selected" individuals or firms.

3. Project Description

The purpose of this project is as follows:

The description of the project is as follows:

4. Project Scope

The scope of the project entails (Provide scope of work here. You may provide this in list or paragraph form).

The successful bidder will be responsible for (Provide more on scope of work here).

The criteria set forth below should be met to achieve successful completion of the project:

- 1. Criteria 1
- 2. Criteria 2
- 3. Criteria 3
- 4. Criteria 4
- 5. Criteria 5

Acceptance of the work is contingent on the following acceptance criteria:

- 1. Criteria 1
- 2. Criteria 2
- 3. Criteria 3
- 4. Criteria 4
- 5. Criteria 5

5. RFP & Project Timelines

The Request for Proposal timeline is as follows:

Request for Proposal Issuance	[ISSUANCE DATE]
Selection of Top Bidders / Notification to Unsuccessful Bidders	[SELECTION DATE]
Start of Negotiation	[NEGOTIATION DATE]
Contract Award / Notification to Unsuccessful Bidders	[AWARD DATE]

The need-date for project completion is [DATE FOR COMPLETION]. Bidders may propose a date earlier or later, and will be evaluated accordingly.

6. Budget

[COMPANY.Company]’s budget for the project is [BUDGET AMOUNT].

7. Evaluation Factors

[COMPANY.Company] will rate proposals based on the following factors, with cost being the most important factor:

1. Responsiveness to the requirements set forth in this Request for Proposal
2. Relevant past performance/experience
3. Samples of work
4. Cost, including an assessment of total cost of ownership
5. Technical expertise/experience of bidder and bidder's staff

[COMPANY.Company] reserves the right to award to the bidder that presents the best value to [COMPANY.Company] as determined solely by [COMPANY.Company] in its absolute discretion.