

## **DASH Smart ATM Network Powered by Vault Logic Pre Proposal**

Vault logic is first to market with an all-in-one kiosk containing a traditional ATM and multi cryptocurrency BTM, while also presenting Cash as a Service (CaaS) and soon a user incentivized cash balancing network.

This pre proposal serves to outline a Dash Network and Vault Logic partnership to accomplish the aligned goals of making DASH accessible to everyone in a fast and secure way, with an optimized user experience.

Vault Logic will share 67% of the revenue on Dash sponsored ATMs from all revenue streams (crypto buy and sell, ATM transactions, Cash as a Service, and other 3rd party apps like bill pay, gift cards, and mobile minutes). When the opportunity presents, Vault Logic seeks to be one of the first investment vehicles for Dash Ventures. The revenue shared with Dash Ventures can be distributed back to the Masternodes or reinvested to expand the ATM network both domestically and globally to support other Dash sponsored initiatives.



Like Dash, Vault Logic is bold and prepared for disruption, which makes our partnership ideal for cash heavy verticals like dispensaries. In fact, DASH is already listed on all Vault Logic ATMs, promoted on our ad and media screen space, and incorporated on our print one pagers. We will integrate InstantSend as part of the proposal.

Vault Logic ATMs are ideal for a variety of regular locations and businesses from restaurants and transportation hubs to Ma & Pa convenience stores.

With easy integration of third party cash apps and legacy ATM services, additional foot traffic will add to the bottom line of any location, and lead to more understanding and use of digital assets.

We are planning to hold meetups that are DASH specific, because we believe DASH offers an optimal payment solution and can drive adoption of cryptocurrency. The underbanked specifically can be introduced to DASH through Vault Logic's familiar smart-phone like user experience.

The Vault Logic ATM lease offer is a low risk investment. The infrastructure is already paid for and the deposit for the lease is fully refundable at the end of the term. The lease is all inclusive, so Vault Logic manages the shipping, maintenance, and cash logistics for the network of ATMs, while sharing the transaction revenue with distributors.

### **The Problem**

A current challenge facing the market is providing a physical location for people to gain exposure to DASH with the capacity to not only buy, but also sell DASH instantly. Of the 3,886 crypto enabled ATMs in the market, only 647 (17.1%) offer DASH. Furthermore, less than 30% of those ATMs are bidirectional, which positions the bi-directional Vault Logic ATMs to be top competitors in the marketplace.

Most ATMs offer one stream of revenue and do not offer the capacity to integrate 3<sup>rd</sup> party apps and advertising. There is also a need for the infrastructure to manage the ATM network and liquidity.

Most ATMs do not place priority for the tier of KYC and AML standards needed to be present in many market verticals or offer vaulting capacity. In order to accommodate international expansion, there is a need for more ATMs to have the capacity to accept multiple denominations.

## **The Solution**

Vault Logic ATMs lower the barrier to entry to purchase DASH by providing a familiar, physical location because it is an ATM, that allows users to buy and sell DASH with cash directly and have a very fast transaction time. It is Vault Logic's top priority to deliver a secure and seamless system, with an educational user experience still in mind.

By offering a solution for the cash management problem ailing ATM networks with our user incentivized cash balancing, Vault Logic will soon have the capacity to incentivize users to come to the ATM to buy and sell DASH and educate them through the ad screen space about businesses accepting DASH.

Vault Logic offers the capacity to change fees and provides the network the choice on what the fees should be based on the surrounding area. With the intent to drive adoption of DASH, the fee on DASH can be kept low.

We will work with the distributor to make sure the ATMs are strategically placed and the Dash Network can also see the reports and metrics for the ATMs to evaluate the success of the location and determine if there is a better location to host the ATM.

The capacity to offer vaulting and top tier KYC and AML allows Vault Logic to be placed in locations across many different market verticals. Vault Logic can service 285 denominations, with the capacity to increase this number, positioning Vault Logic ATMs to be an international solution for the underbanked populations.

## **Integration**

Vault Logic ATMs can be placed in retail, restaurants, dispensaries, crypto centric locations, and at events, just to name a few. All of these locations will benefit the Dash ecosystem and offer the locations the cash management services they are currently seeking.

1. Vault Logic can offer a cash management solution for cryptocurrency focused and cash heavy locations, such as dispensaries through cash as a service and user incentivized cash balancing.
2. Vault Logic ATMs will be added to the coin radar map in order to put them on the map and promote the locations they are placed and Dash will be listed as a cryptocurrency offered at the ATM location.
3. The Ads on the Vault Logic ATM advertising space containing DASH and business accepting DASH can be distributed throughout the ATM network ad and media screen space.

4. Vault Logic offers transparency with reports regarding the metrics of the ATMs so that the percentages and fees can be adjusted or the location reassessed for a location with more foot traffic or better advertising.

5. Vault Logic prioritizes user experience and offers a suite of services that is second to none, so ATM users have a one stop location for cash needs while having ease of access to Dash.

6. Vault Logic will soon be able to offer POS (point-of-sales) solutions to provide ticketing and direct cash to Dash self checkout, which offers ease of integration into businesses and a solution for cash businesses.

## Proposals

The Dash partnership we are proposing is defined as follows, with future proposals intended for expanding the Dash ATMs network, offering more advertising and liquidity once Vault Logic ATMs performance and value proposition have been verified by the Dash Network.

### First Proposal

1) 1 Year, All-Inclusive Lease of 10 ATMs and Transaction Revenue Share

ATM Lease				
	# of ATMs	Deposit*/ ATM	Total Amount	DASH Spot Price @\$156.79
Q1	10	\$15,000	\$150,000	956.69

**\*Deposit is refundable at the end of the year lease term, if contract is not renewed.**

**Lease Deposit includes wrapping the ATMs with DASH branding and:**

- Maintenance
- Servicing
- Liquidity and cash logistics
- Software updates

**66.7% of the transaction revenues from the list below can go toward expanding the network, in another preferred manner, or eventually Dash Ventures.**

- Crypto buy and sell
- ATM transactions
- Cash as a Service
- Other 3rd party apps like bill pay, gift cards, and mobile minutes

### 2) Dash Liquidity for ATM Network

January 2019 - December 2019

Vault Logic has an internal exchange, so we provide all liquidity to the network of ATMs, thus receiving DASH for liquidity will support our combined efforts to offer Dash in the network.

Dash Liquidity for ATM Network		
Quarter	\$/Quarter	DASH Spot Price @\$156.79
Q1	\$12,500	79.72

#### 4) Ad and Media Screen Dash for ATM Network

January 2019 - December 2019

Showing Dash media throughout the network, as well as, promoting Dash businesses and initiatives to draw people to the ATM locations.

Dash Ad and Media Screen Promotion				
Quarter	# of ATMs	\$/ATM	\$/Quarter	DASH Spot Price @\$156.79
Q1	60	\$300	\$18000	114.80

#### 5) Proposal Fee 5 DASH

Total = \$ 180,500 + 5 DASH

Total DASH = 1151.22 + 5 DASH

Subsequent proposals - Will include an outline for adding more ATMs network, with a proposed discount on the lease, DASH liquidity and advertising for the remaining quarters, as well as the plan for expanding the network.

#### Timeline

Vault Logic is adding 70 more ATMs to the network next month. Vault Logic has the capacity to integrate instant send, Rewards.com and platforms to make Dash available for retail and dispensary locations, which will assist with the market adoption of Dash and the cash solutions needed by dispensaries.

The first proposal for the Dash network and Vault Logic partnership focuses on the value the ATMs will bring to the Dash network. We are recommend funding for 10 ATMs, which are already manufactured. Following the delivery and placement of these 10 ATMs, we will provide reports to substantiate the

performance of the network and the locations chosen. We are also asking for advertising and liquidity funds, which we will distribute in the ATM network.

Once we have demonstrated the success of the ATM network, we will submit an additional proposal for 10% for 45 more ATMs and additional liquidity and advertising. Subsequent proposals will include liquidity and advertising. Vault Logic will cover the cash logistics, maintenance, installation and servicing of the Dash ATMs.

These ATMs may be distributed by Danny Sessoms at locations strategic for the Dash Network, such as dispensaries and other Dash supported businesses.

## **Team**

Doug Scribner – Founder and Chief Executive Officer  
Jon Owens- Founder and Chief Strategy Officer  
Mark Hilgenberg – Founder and Vice President of Customer Relations  
Oliver Goretzki – Founder and Chief Technology Officer  
Weldon Stanford – Founder and Chief Marketing Officer  
Michael Harmon – Chief Financial Officer  
Danny Zappin – Chief Revenue Officer  
Dino Palmiotto – Director of Operations  
Andy Faberlle – Head of Sales  
Lin Fisher - Head of Marketing  
Cassi Konopasek – Business Development  
Josh Berger – Board Member  
Jesse Berger – Board Member  
Gregory Jacobson – Board Member  
Michael Terpin - Advisor